

Haqdarshak Empowerment Solutions Private Ltd. (HESPL)

Haqdarshak—the name marks the essence of our work; the cause that we work for.

We are a social impact start-up working through a tech-based platform to bring citizens closer to their entitlements. A company with a strength of 2 not too far away in 2016, to a current number of 150+ as you read this. In the last 3 years, we have had some of the most prestigious names in the sector work with us: Tata Trusts, J-PAL, Save the Children, JSW Foundation, Aga Khan Foundation, IFMR and the list goes on.

Our mission is to reach out to millions across the country and beyond, to ensure that we are instrumental in taking welfare benefits to the doorstep of those citizens, who need them the most. We have impacted over 3,00,000 Indians and that's just a drop in the ocean.

Here is an opportunity to join our young, passionate, team and work towards reaching our goals effectively and efficiently. We are looking for **Operations Coordinator/Fellow** for our MSME vertical located in **MH, RJ, KN, TN, MP, OD, CG**.

The Role, as follows:

- **Leading operations** and implementation of **projects** at state/s level for entrepreneurs.
- Ensure implementation of project including identification of schemes, evaluating entrepreneur needs, creating project proposals along with different teams.
- Develop partnerships with NGOs, Incubators, Govt. Depts., banks at the state/s level.
- **Team building and Empowerment** - Building a pool of resource talent for managing projects and meeting key deliverables aligned to organizational goals and vision and effectively engage with the Team for knowledge empowerment.
- **Innovative and quick thinking** to arrive at solution-driven processes for effective execution
- **Support build of innovative and sustainable revenue and operational models** to push the organization growth trajectory

Skills and Attributes:

- Post-graduate with at least 3 years of prior relevant work experience
- Excellent interpersonal communication, organizational, public speaking and written communication in English and regional language.
- Effective and strong network building capabilities to establish relationships with the various stakeholders and entrepreneurs
- Good understanding of the social entrepreneurship ecosystem preferably Agriculture / Food Processing, Retail – Micro, Textile sectors etc.
- Ability to lead the team and execute projects independently.
- Readiness to travel extensively and relocate with respect to the Project requirements.

Hope this role intrigues you! If you find this piece interesting and would like to be a part of our team, do reach out to us. Prior work experience in the social space or in the development sector is not a mandatory criterion but inclination to work for the benefit of the underserved communities, driven by a passion for change, surely is!

Your job title is contingent on how well you fit in our expected profile! Send in your CVs with a short cover letter to hr@haqdarshak.com and debranjani@haqdarshak.com

Looking forward to hearing from you!
