

Haqdarshak Empowerment Solutions Private Ltd. (HESPL)

Haqdarshak—the name marks the essence of our work; the cause that we work for.

We are a social impact start-up working through a tech-based platform to bring citizens closer to their entitlements. A company with a strength of 2 not too far away in 2016, to a current number of 110+ as you read this. In the last 3 years, we have had some of the most prestigious names in the sector work with us: Tata Trusts, J-PAL, Save the Children, JSW Foundation, Aga Khan Foundation, IFMR and the list goes on. Our mission is to reach out to millions across the country and beyond, by taking welfare benefits to the doorstep of those citizens, who need them the most. We have impacted over 230,000 Indians until now but that's just a drop in the ocean.

Here's an opportunity to join our young, passionate, team and work towards reaching our goals. We are looking for **Managers / Sr Managers** based out of **Bangalore/ Hyderabad heading Zonal operations**.

Your job would include but not be limited to:

- **Operations and Project Management** - Work with multiple PMs to build and plan effective Project Delivery Strategy and Execution Models with respect to partner &, project needs
- **Manage Operations for different States PAN-India** for the successful delivery of the project/s and **lead training** of internal and external stakeholders aligned to the project/s
- **Strategize**, plan, drive and lead implementation plans across project locations in the state to meet the targets, aligned to the project and partner organizations
- **Build a comprehensive roadmap** with critical milestones and comprehensive goals for performance and growth
- Build internal best in breed and team-effective processes for monitoring status of projects across the Organization
- **Striking the right chord** with the stakeholders to reach the target customers
- **Team building and empowerment** - Building a pool of resource talent for managing projects and meeting key deliverables aligned to organizational goals and vision and effectively engage with the Team for knowledge empowerment.
- **Innovative and quick thinking** to arrive at solution-driven processes for effective execution
- **Support build of innovative and sustainable revenue and operational models** to push the organization growth trajectory
- **Strive to set an exemplary example** in your state, for leaders to follow operations in other States of HESPL operations
- **Consistent evaluation of projects** basis performance and budget, by analyzing and interpreting data and metrics

Some basic requirements for this role:

1. Post-graduate with 8-10 years of prior relevant work experience
2. Excellent communication, language proficiency and documentation skills in English and State Language
3. Skilled in people interaction
4. Readiness to travel extensively, mostly to remote locations within the state
5. Readiness to relocate to any location within the State / Other States mentioned above with respect to the Project requirements

Remuneration - Will be commensurate with relevant work experience and qualifications.

Hope this role intrigues you! If you find this piece interesting and would like to be a part of our team, do reach out to us.

Please send your CV with a short cover letter to hr@haqdarshak.com and debranjani.basu@haqdarshak.com

Looking forward to hearing from you!
