



Nov,2020

Haqdarshak Empowerment Solutions Private Ltd.

We are a social impact start-up working through a tech-based platform to bring citizens closer to their entitlements. We started with a vision where we believe that “Every Citizen Matters”. A company with a strength of 2 not too far away in 2016, to a current number of 180+ as you read this. In the last 4 years, we have had some of the most prestigious names in the sector work with us: Tata Trusts, J-PAL, Save the Children, JSW Foundation, Aga Khan Foundation, IFMR, Michael and Susan Dell Foundation, Bill and Melinda Gates Foundation and the list goes on. Our mission is to reach out to millions across the country and beyond, by taking welfare benefits to the doorstep of those citizens, who need them the most. We have impacted over 300,000 Indians until now but that’s just a drop in the ocean.

We are a very diverse team where each person brings a different perspective to the table— we have folks with a PhD and then there are some who feel lucky to have got an opportunity to complete their primary education. Our team members collectively speak almost every Indian language.

We are hiring for **Senior Manager/ Manager** , to oversee our organization’s ongoing financial operations and business compliances.

Essentially the role would entail -

1. Financial planning, financial reporting, profitability analysis, MIS reports, budgets and forecasting; Cost Benefit analysis, cost control and monitoring
2. Directing all aspects of accounting operations, overseeing all financial transactions of the company from payables, financial audit to meeting all compliance including preparing tax schedules, and returns
3. Analyzing the company's financials and strategizing relevant budgeting and forecasting measures
4. Providing strategic guidance around capital financing options—both equity and debt —to support the company’s growth needs
5. Working with the CEO and other CXOs to manage unit and vertical cost planning and growth
6. Strengthen existing financial processes and structure new innovative ones to meet company targets basis need-analysis and feedback from ground implementation to suit the evolving needs of the organization and emerging team dynamics
7. Consistent evaluation of projects basis performance and budget, by analyzing and interpreting data and metrics
8. Lead, mentor and train the team and bring it up to the level of required competency



9. Report business activities in the region to superiors, and make recommendations for improvements to CEO

Qualifications & Expertise

- 7-9 plus years of managerial accounting and financial management experience
- Experience of working in a growing start up environment strongly preferred
- Bachelor’s degree in Accounting, Finance or Business is a must. CA (Chartered Accountant) OR MBA-Finance preferred
- Strong organizational skills, attention to detail, ability to prioritize and meet deadlines
- Experience in a service/technology/product (not manufacturing) business with a focus on activity-based project costing. A SAAS platform business experience is preferred
- Ability to multi-task in a fast-paced environment with fluctuating priorities and deadlines
- Ability to work without direct supervision, and efficiently manage tasks and time
- Fundraising and legal compliance experience at a length is added an advantage

What can you expect to get in return?

- An opportunity to work on greenfield projects and making a dent in the social space
- A generous equity
- Compensation as per market standard
- An opportunity for immense personal and professional growth
- Diverse set of people who have a clear objective for their own life and live around them—all led with a common drive of making a sustainable impact
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Location: Pune (MH)

What next?

We would love to hear about your journey so far and what drives your passion to work.

Send your CV to hr@haqdarshak.com and debranjani.basu@haqdarshak.com.

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